EMOTIONAL INTELLIGENCE –

The ability to recognize, understand and manage our own emotions, and to recognize, understand and influence the emotions of others. The ability to manage ourselves and our relationships effectively.

4 DIMENSIONS OF EMOTIONAL INTELLIGENCE -

	What I See	What I Do
Personal Competence	SELF AWARENESS	Self Management
Social Competence	Social Awareness	Relationship Management

Self Awareness	Self Management Social Awareness		Relationship Management	
Know your story and how it affects you	Develop skills for breathing and relaxation	Understand nonverbal communication	Develop skills for reflective listening and empathy	
Make peace with your past	Learn positive, self- affirming beliefs	Develop a positive view of others	Develop skills for assertive communication	
Know your beliefs, your emotions and your behavior patterns	Develop self- soothing and self- motivation skills	Understand the basic emotional needs	Learn conflict resolution skills	
Know your relationship patterns	Maintain good physical health	Understand the perception of hidden agenda versus personal integrity	Learn skills for support and affirmation of others	

SELF AWARENESS	Self Management		
 Emotional self-awareness – recognizing and understanding your emotions Accurate self-assessment – realistically evaluating your strengths and limitations Situational awareness – recognizing the impact of your emotions on work performance and relationships Self-confidence – possessing a positive sense of self-worth 	 Self Control - keeping emotions and impulses under control when they are not positive or productive Positive attitude - making the most of a situation Responsibility - owning your part in an interaction and/or relationship Self validation - standing up for yourself Trust - acting with honesty and integrity Conscientiousness - managing yourself and your responsibilities Adaptability - adjusting to change Achievement driven - meeting internal standards of excellence Initiative - seizing opportunities 		
Social Awareness	Relationship Management		
 Listening – hearing what someone is really saying Empathy – caring what others are going through, ability to understand their perspective Awareness of others – sensing other's emotions or the mood in the room Awareness of organizations – recognizing currents, navigating politics and networking within an organization 	 Vision – leading with inspiration Communication – clearly expressing ideas and information, while listening to others Bonds – developing and maintaining relationships Conflict management – handling conflict effectively to diffuse situation and reach resolution Teamwork – effectively working with and managing teams Mentoring – developing others Change management – introducing new ideas and leading people successfully through change 		

ADAPTED F	Intensity of Feelings	ΗΑΡΡΥ	SAD	ANGRY	AFRAID	ASHAMED
FROM AND REPRODUCED BY PERMISSION FROM JULIA WEST.	HIGH	Elated Excited Overjoyed Thrilled Exuberant Ecstatic Fired up Passionate	Depressed Agonized Alone Hurt Dejected Hopeless Sorrowful Miserable	Furious Enraged Outraged Boiling Irate Seething Loathsome Betrayed	Terrified Horrified Scared stiff Petrified Fearful Panicky Frantic Shocked	Sorrowful Remorseful Defamed Worthless Disgraced Dishonored Mortified Admonished
	MEDIUM	Cheerful Gratified Good Relieved Satisfied Glowing	Heartbroken Somber Lost Distressed Let down Melancholy	Upset Mad Defended Frustrated Agitated Disgusted	Apprehensive Frightened Threatened Insecure Uneasy Intimidated	Apologetic Unworthy Sneaky Guilty Embarrassed Secretive
	LOW	Glad Contented Pleasant Tender Pleased Mellow	Unhappy Moody Blue Upset Disappointed Dissatisfied	Perturbed Annoyed Uptight Resistant Irritated Touchy	Cautious Nervous Worried Timid Unsure Anxious	Bashful Ridiculous Regretful Uncomfortable Pitied Silly

The five core emotions run left to right across the top of the table. Manifestations of each emotion based upon the intensity felt are described down each of the columns in the table.

